portnox™
boundlessly smart

THINK NAC IS TOO COSTLY FOR MSSPs?

Think again.

Network Access Control as a Service

Network Access Control has traditionally required a variety of on premise hardware and software to deliver its value. Portnox's robust NAC solutions are unique in their ease of deployment, requiring no agent software or changes to networking infrastructure. As such, MSP's can leverage Portnox's unmatched ability to visualize and manage all network layers and devices while providing end-customers with superior security policies. Even before setting up a single policy, Portnox will greatly enhance the MSP's ability to locate devices on the network providing much quicker helpdesk resolution to end-users. The solution scales easily from small/medium organizations through to large-scale enterprises and has proven to reduce helpdesk costs while increasing the overall security and adoptability of new technologies such as BYOD.

Growing With The Industry

Analysts forecast the rapidly developing Managed Security Services (MSS) market to reach over $8 billion by 2015, driven by small-to-medium enterprises and large organizations seeking to reduce operational risks, better utilize limited security resources whilst at the same time reducing operational costs. Portnox for MSP's serves both to optimize and improve existing offerings as well as provide additional revenue from customers by delivering enhanced security. Its granular ability to locate and classify all devices can serve as the basis for new revenue models (per-device, per-connection, per-user, per-utilization, etc.) allowing customers to easily setup guest networks, BYOD policies, remote sites and more.

KEY BENEFITS FOR PROVIDERS:

- Minimize your costs and shorten helpdesk response times with a real time view of your customer's networks and all connecting devices.

- Easily onboard new customers or grow existing customers with flexible deployment options (on-premise or cloud).

- Offer NAC as a premium service with granular policies and reporting options.

- Enable new revenue models with per device, per user and per utilization monitoring.

Ease of Deployment

Portnox does not require port mirrors, span ports, on premise appliances or any agent software. This is why it has already gained a reputable name for being an easy–to-deploy, agentless, boundless and smart NAC solution with over 400 enterprise-scale clients to tell the tale. Other solutions require appliances, rigorous on-site technical integration and long, drawn-out deployments, making the entire solution impractical for managed and remote environments. Portnox connects to the existing infrastructure natively, delivering an accurate, and real-time view of your customer's network and all connecting devices thus enabling smarter, more productive and more secure decisions.

Lightweight Solutions On-Premise, In the Cloud or Hybrid

Portnox can be deployed in a super lightweight fashion either on premise, in private cloud or hybrid environments allowing organizations to grow their deployment with great flexibility. For customers with an existing VPN or other transport layer connection to the provider's data center, no software or hardware is required to provide complete management and monitoring. Customers without this connectivity, or customers that have remote sites lacking this connectivity can leverage Portnox's super lightweight Knoxer™ solution. This 16mb image can either run on a virtual machine in the customer's environment or on a thin client PC designed for 'fire-and-forget' deployment in environments with zero IT capabilities and provides the full range of Portnox's enforcement functionality.

For a demonstration, contact Portnox today or go to <ins>http://portnox.com/demo</ins>

KEY BENEFITS FOR CUSTOMERS:

- Increase compliance and network integrity by assuring only compliant users and devices can access network resources.

- Easily provide guest networking for visitors and contractors leveraging built-in authentication options, reporting and billing features.

- Quickly and securely adopt BYOD technologies with or without MDM solutions.

- Enforce a highly accurate location based access policy.

- Contain infected and rogue devices quickly and efficiently.

- Get to know who, when, how and where devices and users are access the network.

PORTNOX IS A NATURAL COMPLEMENT TO EXISTING SERVICES SUCH AS:

- Network management and monitoring
- Managed firewalls
- Managed desktop and endpoint compliance
- Mobile device management solutions (MDMs)

portnox™
boundlessly smart